



OSHA/HIPAA TRAINING

We send staff to annual OSHA and HIPAA update meetings and provide staff training in these areas. Practices can spend significantly less training their staff than sending them to seminars.

VENDOR NEGOTIATIONS

Discounts come with volume. We have contracts with large medical and office supply companies and all of our start-up and ongoing management clients get the benefit of our current pricing.

WEB SITE DESIGN/LOGO DESIGN

Every practice needs a web site in this day and age. We offer a complete web site design package which includes designing your logo and your website. We help you secure a domain name and get set up on a hosting plan. We make the process very easy and explain the process each step of the way.

TRANSITIONING INTO "PRIVATE PRACTICE"

If you are in your residency, fellowship, or you are an associate currently, you are probably trying to decide where would be a good place to start your career. Physician Services Nationwide guides residents during training on what to expect in a private practice or group practice setting and helps them decide what city & state would be best.

If you are currently employed and are looking into branching off from your group, Physician Services Nationwide will guide you every step of the way.

PA'S AND NURSE PRACTITIONERS

We assist ARNP's and Nurse Practitioners with the establishment of their own solo practices in the same fashion we would a M.D./D.O. and have done so in many states across the nation.

PHYSICIAN SERVICES
Nationwide

Easy!

Medical & Dental
Practice Start-Up made

DENTAL SERVICES
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PHYSICIAN SERVICES
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Office locations in:
Kentucky, Tennessee & Florida

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DENTAL SERVICES
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CORPORATE OVERVIEW

Founded in 1998, Physician Services Nationwide, LLC is a full service Practice Start-Up, Management, Credentialing, Verification, and Consulting company. Physician Services Nationwide has extensive experience in all aspects of healthcare consulting and billing and maintains a diverse client base throughout the U.S.

NEW PRACTICE START-UP

Our company can assist with the many details of establishing a new medical or dental practice. We specialize in small practices, urgent care's, large group practices and dialysis clinics nationwide. From obtaining your tax identification number and articles of incorporation to assessing ideal locations and office design to obtaining financing, and the necessary licenses, permits and provider numbers, we have setting up physician practices down to a science. Below are just a few of the areas we cover for you:

- Facility
- Legal
- Accounting
- Banking Services
- Insurance / Credentialing / Licensure
- Equipment
- Pharmacy Services
- Business Insurance and Mal-Practice
- Personnel
- Office Services
- Forwarding Calls
- Marketing
- Compliance Issues and Manuals
- Billing Protocols
- EMR Selection
- Manuals
- Marketing and Logo Design
- Web-Site Design



CREDENTIALING & CONTRACTING

Our staff has dedicated team members who have established relationships with the insurance carriers to expedite your credentialing and re-credentialing process. We obtain and complete all applications for you. All you have to do is answer a few questions for us and sign by the "X".

Supply us with your information one time and we fill out all of your enrollment applications for you!

Our credentialing service includes:

- Completion and follow-up of all applications
- State Medical Licensure application completion and follow-up
- Hospital privileges application completion and follow-up
- Obtaining individual and group NPI#s
- DEA address changes
- Mal-practice application completion and follow-up

Contracting for maximum reimbursement is an additional service that focuses on enhancing your revenue. If you haven't negotiated your contract lately, you may want to consider allowing us to do so.

PRIMARY SOURCE VERIFICATION

Primary source verification is a service we offer to assist hospitals with physician hospital credentialing. PSV is a direct contact with the sources of credentials. For example, this may include residency programs, licensing agencies, and specialty boards to guarantee that statements about training, experience and other qualifications are legitimate, unchallenged and appropriate.

PHYSICIAN PRACTICE ASSESSMENT

A thorough assessment of your practice can assist with identifying new opportunities to maximize financial performance. Utilizing our experienced team, we will assess staffing, pay scales, benefit packages, processes and procedures, financials, medical record systems, billing systems, referral indicators, marketing efforts, affiliations, information systems, billing procedures, and the overall performance and efficiency of your practice. We will assist in setting individual and practice goals. An action plan and mechanism to accomplish those goals will be identified during the assessment. These assessments are tailored to evaluate the specific needs of the practice to determine the origin of the problem with an action oriented resolution.

NATIONWIDE MANAGEMENT

If you are five minutes or two thousand miles away our team of Consultants are ready to save you money and headaches with the day to day operations of your practice. Our ongoing management services provide our clients with a sound basis for making important management/leadership decisions, both in a free standing practice and an integrated delivery system(IDS). Our team works with new and established IDS's or solo/group practices as well as physicians just completing training. Our approach combines an in-depth understanding of the problems and opportunities within the health care system with technical expertise in management/leadership, culture changes, contracts, economics, finance, managed care, systems, health planning, statistics, demographics, and design. Our business objective is to provide specialized, comprehensive management resources for physicians in private practice and for related healthcare organizations.

CONSULTING SERVICES

Our Executive Healthcare Consultants are specialized in medical consulting, to include small Solo Practices, Group Practices, Urgent Care as well as at the corporate level. We carefully utilizes the sciences of business management and marketing to healthcare leaders, working hand-in-hand with key medical and industry professionals to bring about communication and strategic directions for established organizations. Our service areas include:

- Growth Strategies & Planning
- Marketing & Advertising
- Finance & Administration
- Mergers & Acquisitions
- Leadership & Changing Cultures

REVENUE ENHANCEMENT/ CODING OPTIMIZATION

A review of your current services, fee schedule, an ICD-9-CM and CPT code assignments can enhance the revenue of your hard work. With a certified coder on staff, we will perform medical record and billing audits and make recommendations to improve your compliance as well as reimbursement. Recommendations can identify missed opportunity and reduce risk of inappropriate coding procedures.

